



**ONE FIRM, EVERY REQUIREMENT
BEYOND COMPLIANCE.
BUILT FOR GROWTH.**

CORPORATE & SECRETARIAL | CAPITAL MARKETS | TRANSACTIONS | GOVERNANCE

ABOUT THE FIRM

TRUSTED CORPORATE ADVISORY, BUILT ON PROFESSIONAL STANDARDS

Lal Ghai & Associates is an ICSI Peer Reviewed Firm providing corporate secretarial and strategic advisory services across corporate laws, securities laws, governance and regulatory matters.

With over 15 years of professional excellence, we work alongside promoters, boards, investors and businesses to navigate complex regulatory requirements and critical corporate decisions — from incorporation and governance to fundraising, restructuring and listing.

Our multidisciplinary team brings together deep technical expertise, regulatory insight and commercial understanding to deliver thoughtful, precise and execution-focused solutions across complex corporate and regulatory matters.

उद्यमेन हि सिद्ध्यन्ति कार्याणि

“Success is achieved through dedicated effort.”

We believe that lasting excellence is the outcome of diligence, consistency and purposeful action. Every meaningful achievement is built through disciplined effort, attention to detail and an unwavering commitment to quality.

WHY CLIENTS CHOOSE US



**ICSI Peer
Reviewed Firm**



Integrated Advisory



**Expertise That
Delivers**



**Strategic &
Growth-Focused**

SERVING CLIENTS GLOBALLY

**India | International Markets |
Global Reach**

Trusted by promoters, boards, investors and enterprises across jurisdictions, we support clients throughout the corporate lifecycle — from establishment and governance to expansion, fundraising, restructuring and succession.

MEET THE PROFESSIONALS

LEADERSHIP & PROFESSIONAL EXPERTISE

Our practice is led by experienced professionals with expertise across corporate law, securities regulation, capital markets, governance, restructuring and intellectual property.



CS RATTAN CHANJOTRA

Managing Partner, FCS

Brings extensive experience in corporate law, legal advisory, NCLT/NCLAT matters, corporate governance and regulatory compliance, advising clients on complex corporate and legal matters.



CS Sumit Ghai

Managing Partner, FCS, LLB

Brings extensive expertise in corporate law, mergers & acquisitions, restructuring and IPO & listing advisory, with a strong focus on strategic transactions and complex corporate assignments.



CS Nikhil Kalra

Managing Partner, FCS, LLB

Brings specialised expertise in Capital Markets, SEBI regulations, RBI & NBFC advisory and corporate transactions, backed by strong experience in listed-company compliance and governance.



Bismanjeet Singh

Partner, ACS

Brings expertise in IBC and insolvency advisory, NCLT/NCLAT matters, intellectual property and trademark advisory, assisting clients with complex regulatory matters, restructuring and resolution processes, and strategic corporate requirements.

WHY LAL GHAI & ASSOCIATES

BEYOND COMPLIANCE BUILT AROUND YOUR BUSINESS



STRATEGIC PERSPECTIVE

We look beyond immediate compliance to understand the broader corporate context — enabling informed decisions around growth, fundraising, restructuring and long-term business objectives.



REGULATORY EXCELLENCE

Our advice is grounded in deep technical knowledge, evolving regulatory frameworks and meticulous attention to detail, helping clients navigate complex corporate and regulatory requirements with confidence.



COMMERCIAL UNDERSTANDING

We combine legal and secretarial expertise with a practical understanding of business realities, ensuring that our recommendations are not only compliant, but also commercially relevant and actionable.



ENDURING RELATIONSHIPS

We believe professional relationships are built on trust, responsiveness and consistency. Our focus is on becoming a dependable advisory partner as businesses evolve, expand and undertake new opportunities.

FEATURED PRACTICE AREAS

IPO, FUNDRAISING, M&A & BEYOND

Seven practice pillars anchor our advisory work —
engineered around the full lifecycle of a growing, capital-raising business.

Fundraising

Equity and structured capital raising, Private placements, Preferential issues, Rights issues, Term sheets and Transaction documentation.

IPO Advisory

IPO readiness, SME and Main Board listings, regulatory preparedness, corporate structuring and listing compliances.

Mergers & Acquisitions

Transaction Structuring, Due diligence, Regulatory Approvals, Corporate Actions and Integration.

FEMA & RBI Advisory

Cross-border investments, ECBs, foreign exchange regulations, NBFC advisory, Branch/Liaison Office set-up, RBI approvals and compounding matters.

IBC & NCLT

IBC proceedings, NCLT/NCLAT matters, Corporate Restructuring, Resolution processes and Stakeholder requirements.

Corporate Law Governance & ESOPs

Corporate law, Governance, Board processes, ESOPs, Statutory Compliance, Securities laws, FEMA and Regulatory matters.

IPR & Trademarks

Trademark Strategy, Searches, Applications, Renewals, Objections, Oppositions and Infringement matters.

FUNDING & INVESTMENT ADVISORY

CAPITAL STRATEGIES BUILT FOR GROWTH

We advise promoters, emerging businesses and established enterprises on structuring and executing capital-raising initiatives aligned with their growth objectives, ownership considerations and long-term strategy.

Our support spans equity and structured investments, private placements, preferential issues, rights issues, convertible instruments and strategic investment transactions — with a focus on sound structuring, regulatory alignment and transaction readiness.

We work across the transaction lifecycle, from structuring and documentation to regulatory compliances, stakeholder coordination and closing, helping clients navigate complex capital transactions with greater clarity and confidence.

THE FUNDRAISING PATH

1

**Transaction
Strategy
& Structuring**

2

**Investor
& Transaction
Readiness**

3

**Term Sheet
& Transaction
Documentation**

4

**Regulatory
& Corporate
Compliance**

5

**Stakeholder
& Transaction
Coordination**

6

**Closing &
Post-Transaction
Implementation**

CAPITAL MARKETS

IPO ADVISORY — SME & MAINBOARD

Taking a company public is a transformational milestone that demands strategic preparation, regulatory discipline and meticulous execution. We advise businesses through the IPO journey, helping them build the corporate, governance and compliance framework required for a successful transition to the public markets.

Our advisory encompasses IPO readiness, Corporate Restructuring, Governance Enhancement, Due diligence support, Offer documentation and Regulatory preparedness, with a focus on aligning the organisation with the expectations of investors, regulators and stock exchanges.

We work closely with Promoters, Merchant Bankers, Legal Counsel, Auditors, Registrars and other Transaction Stakeholders, facilitating seamless coordination across the IPO process while keeping the company focused on its core business.

THE LISTING JOURNEY

1

**IPO
Readiness
Assessment**

2

**Corporate
Restructuring**

3

**Legal
& Financial
Due Diligence**

4

**Offer
Documentation**

5

**SEBI &
Exchange
Compliance**

6

**Listing
& Post-IPO
Compliance**

TRANSACTIONAL ADVISORY

MERGERS & ACQUISITIONS

Strategic transactions require more than efficient execution — they demand careful structuring, regulatory foresight and a clear understanding of the commercial objectives behind the transaction. We advise clients across the M&A lifecycle, from initial structuring and due diligence to implementation and post-transaction integration.

Our advisory covers Mergers, amalgamations, acquisitions, corporate reorganisations and business restructurings, with support across transaction structuring, legal and secretarial due diligence, regulatory approvals, documentation and implementation.

We work closely with promoters, boards, investors, legal counsel, financial advisors and other transaction stakeholders to facilitate well-structured transactions that are aligned with regulatory requirements and long-term business objectives.

THE DEAL LIFECYCLE

1

**Transaction
Structuring**

2

**Legal &
Secretarial
Due Diligence**

3

**Regulatory
Approvals**

4

**Scheme
Implementation**

5

**Documentation
& Closing**

6

**Post-Transaction
Integration
& Compliance**

FEMA & RBI ADVISORY

Cross-border capital transactions require careful structuring, regulatory foresight and ongoing compliance across jurisdictions. We advise Indian and overseas businesses on FEMA and RBI regulations, covering inbound and outbound investments, FDI structuring, FLA returns, FC-GPR, FC-TRS, ODI, External Commercial Borrowings (ECB), foreign exchange matters, and Branch, Liaison & Project Office establishment.

Our practice also extends to NBFCs and other RBI-regulated entities, including regulatory advisory, registration and licensing, compliance frameworks, RBI returns and ongoing regulatory requirements. Where regulatory issues arise, we assist with RBI approvals, FEMA contraventions, compounding applications and related proceedings, providing end-to-end support across the regulatory lifecycle.

FEMA & RBI COVERAGE

1

**Foreign Investment
Structuring
(FDI/ODI)**

2

**Branch/
Liaison/Project
Office Set-up**

3

**External
Commercial
Borrowings
(ECB)**

4

**RBI & FEMA
Regulatory
Approvals**

5

**Compounding
of
Contraventions**

6

**Ongoing
FEMA Compliance
& Reporting**

LEGAL & LITIGATION

IBC ADVISORY & NCLT/NCLAT MATTERS

Insolvency and corporate distress demand timely decisions, regulatory insight and a clear understanding of both legal and commercial considerations. We advise companies, promoters, creditors and other stakeholders across matters arising under the Insolvency and Bankruptcy Code, with a focus on protecting value and enabling effective resolution.

Our practice covers pre-insolvency advisory, insolvency proceedings, restructuring and resolution strategies, along with corporate and secretarial support in matters before the NCLT and NCLAT, as applicable.

We work alongside promoters, resolution professionals, creditors, legal counsel and other stakeholders to support complex proceedings through structured documentation, regulatory coordination and implementation-focused advisory.

WHERE WE SUPPORT YOU

1

**Pre-insolvency
& Distress
Advisory**

2

**IBC Process
Advisory**

3

**NCLT/NCLAT
Representation**

4

**Resolution
Plan
Documentation**

5

**Stakeholder
Coordination**

6

**Corporate
Legal Advisory**

GOVERNANCE & COMPLIANCE

CORPORATE & SECRETARIAL LAW

Strong governance is the foundation of a resilient and well-managed organisation. We advise businesses across the corporate lifecycle on corporate law, governance, secretarial and regulatory matters, helping them build frameworks that support responsible decision-making and sustainable growth.

Our practice covers corporate structuring, statutory and regulatory compliance, board and shareholder processes, secretarial advisory, FEMA, RBI and SEBI matters, with a focus on accuracy, transparency and effective governance.

We work with promoters, boards, private companies, listed entities and investor-backed businesses to navigate evolving regulatory requirements while strengthening their corporate governance framework.

CORE GOVERNANCE SCOPE

1

**Company
Registration
& Incorporation**

2

**ROC
Compliance
& Filings**

3

**Board &
Shareholder
Governance**

4

**FEMA/RBI
Advisory**

5

**SEBI & Listed
Entity Compliance**

6

**CSR
Consultancy**

BRAND & INTELLECTUAL PROPERTY

IPR & TRADEMARK ADVISORY

A strong brand is more than a name — it is an intellectual asset that carries reputation, recognition and commercial value. We advise businesses on protecting and strengthening their brands through a structured approach to trademark strategy and intellectual property.

We advise across the complete trademark lifecycle — from brand clearance and filing strategy to registration, renewals, objections, oppositions and infringement-related matters — helping businesses build, protect and preserve the value of their intellectual property.

We work with promoters, entrepreneurs and established enterprises to develop practical IP strategies that support brand expansion, minimise risk and safeguard valuable intellectual property.

PROTECTING YOUR BRAND

1

Trademark
Availability
Search

2

Filing &
Registration

3

Office
Actions

4

Objections,
Oppositions
& Disputes

5

Renewals

6

Infringement
Advisory

ONE FIRM, EVERY REQUIREMENT

THE FULL SERVICE SPECTRUM

From company registration to financing —
every essential business requirement, managed under one experienced advisory firm.



BUSINESS REGISTRATION

- Pvt Ltd/Public Ltd/OPC/LLP/Section 8
- Foreign Subsidiary Set-up
- Establishing and structuring businesses across Malaysia, Dubai, the United States, Vietnam and other global jurisdictions.
- Invest Punjab / Subsidy Services

COMPLIANCE & FILINGS

- ROC Compliance & Company Law
- FEMA / RBI Compliance
- SEBI Compliance
- CSR Consultancy
- GST Returns & Compliance



CORPORATE RESTRUCTURING

- Corporate Restructuring Advisory
- Mergers & Amalgamations
- Scheme of Arrangement Support
- Post-restructuring Compliance

LOAN & FINANCING

- Working Capital Financing
- Business Term Loans
- MSME & Collateral-Free Loans
- Trade & Project Financing



LET'S TALK

TELL US WHAT YOU'RE BUILDING. WE'LL TELL YOU WHAT IT NEEDS.

We combine legal expertise with commercial insight to help businesses navigate challenges, seize opportunities.

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